

French Manufacturer of Equipment for the Concrete Industry

- OUR JOB
- OUR ORGANIZATION
- OUR ACTIVITY
- OUR MARKET
- OUR PARTNERS



**OUR JOB** 

**OUR ORGANIZATION** 

**OUR ACTIVITY** 

**OUR MARKET** 

**OUR PARTNERS** 

**OUR VALUES** 

**INNOVATION** 

**QUALITY** 

**PERFORMANCE** 

**TECHNICAL SKILLS** 

**SAFETY** 



Equipment manufacturer for the concrete industry



Vibration expert



Serving the chemical and nuclear industry



Continuous and audacious innovation policy



**Worldwide actor** 



Labeled
"Mont-Blanc
Excellence Industries"



**OUR ORGANIZATION** 

**OUR ACTIVITY** 

**OUR MARKET** 

**OUR PARTNERS** 

Sales 2020 30 M d'€

Forecast 2021 42 M d'€ Created in 1993

### **OUR ORGANIZATION**

**Key Figures** 

- French subsidiaries
  QUADRA-Haute-Savoie, EDM-Calvados, HYDROSTOP-Maine et Loire
  - Subsidiary in United states
  - 180 Coworkers
  - Worldwide presence
  - 400 Achievements around the world
- + 15 Trade fairs around the world per year (outside of pandemic period)



OUR JOE

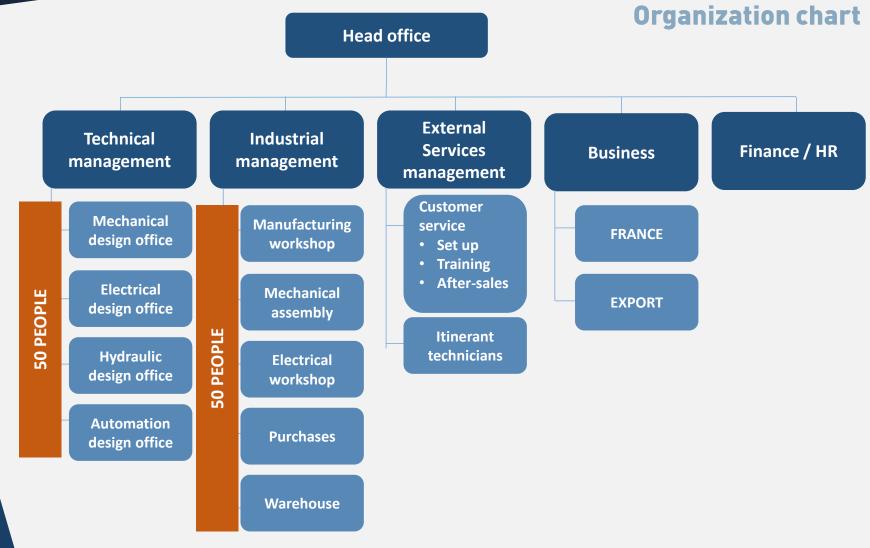
**OUR ORGANIZATION** 

**OUR ACTIVITY** 

**OUR MARKET** 

**OUR PARTNERS** 







**OUR ORGANIZATION** 

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Concrete plant builder for prefabrication.

Located in Houlgate, EDM Béton has been manufacturing and selling concrete batching plants since 1976.



Manufacturer of probes and sensors measuring the moisture content in aggregates, the weight of material stored in silos, and the dry material content in water.

Design of global solutions for flow management and water treatment.



France & United states

**OUR SUBSIDIARIES** 



- Technical and sales team
- Monitoring, technical assistance and customer service managed on site
- Stock of spare parts



**OUR ORGANIZATION** 

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# **SALES REPRESENTATIVE**

**Abroad** 



14 Agents and sales representatives representing 93 countries



**OUR ORGANIZATION** 

**OUR ACTIVITY** 

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### **OUR ACTIVITY**











**STUDY** 

**DESIGN** 

**MANUFACTURE** 

WORKSHOP ASSEMBLY

EQUIPMENTS TESTS







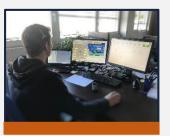
**INSTALLATION** 



**COMMISSIONING** 



OPERATORS TRAINING



CUSTOMER SERVICE



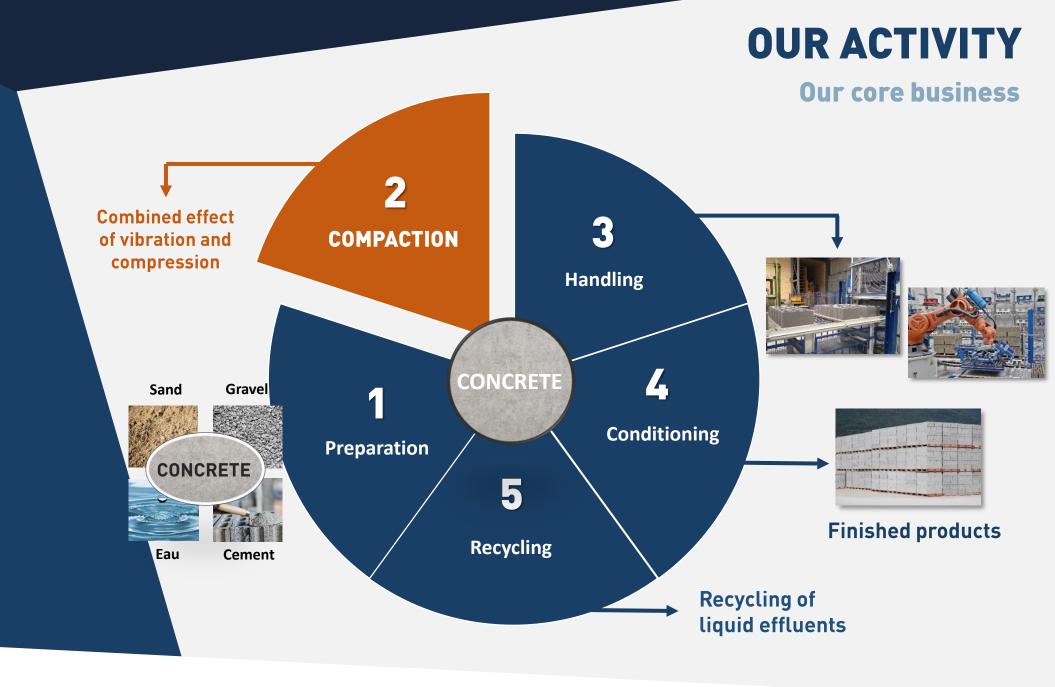


OUR ORGANIZATION

**OUR ACTIVITY** 

**OUR MARKET** 

**OUR PARTNERS** 





**OUR ORGANIZATION** 

**OUR ACTIVITY** 

**OUR MARKET** 

### **OUR ACTIVITY**

**Production unit** 

#### **MAGNITUDE:**

- ☐ 1 production unit = **35 containers**
- ☐ 1 vibrating press = **20-35 tons**
- ☐ Annual production = 40,000 to 200,000 tons of concrete / year
- ☐ 1 dwelling house = 1,200 blocks ½ hour of manufacture























**BUILDING** 

**LAYOUT** 

**SEWERAGE** 

**AGRICULTURE** 

**ENVIRONMENT** 

OUR ORGANIZATION

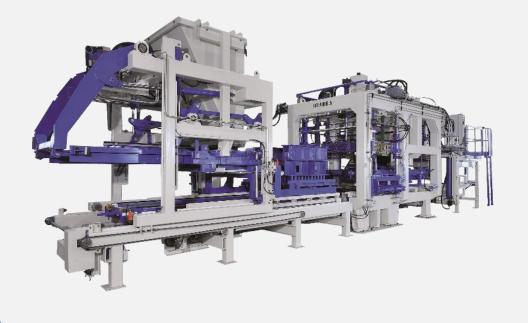
**OUR ACTIVITY** 

**OUR MARKET** 

OUR PARTNERS

# **OUR ACTIVITY**

**Vibrating press** 





#### **CONCRETE PRODUCTS**





OUR ORGANIZATION

**OUR ACTIVITY** 

**OUR MARKET** 

**OUR PARTNERS** 

### **OUR ACTIVITY**

**Versatile vibrating press** 

#### **2 MANUFACTURING METHODS**

- > Vertical semi dry demolding
- > Semi dry demolding by turning over





**OUR ORGANIZATION** 

**OUR ACTIVITY** 

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Vibrating press

> dedicated to hemp monoblocks manufacture







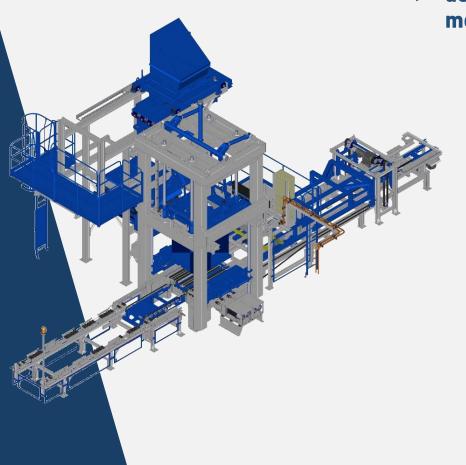


> BIOSOURCED PRODUCT



Hemp block:

innovative and ecological building material.



> Wider range of vibrating press



OUR ORGANIZATION

**OUR ACTIVITY** 

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**Industrial pilot** 

Compact various materials

Revalue inert waste

Develop a recycling process

Création de combustible pour fourneaux





Circular economy



Sustainable development





OUR ORGANIZATION

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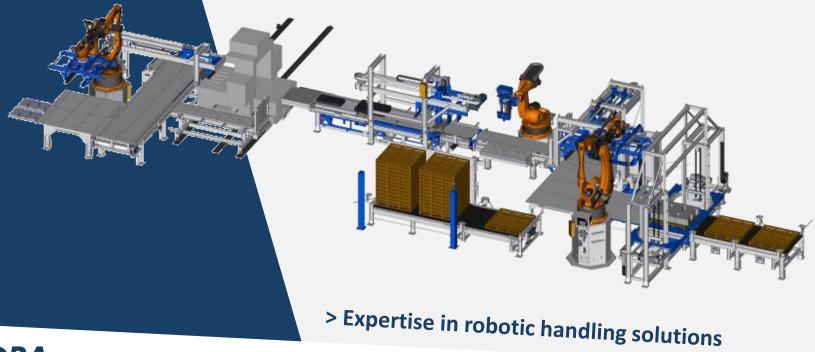
**Robotic solutions** 







+300 robots operating





OUR ORGANIZATION

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### **OUR ACTIVITY**

Wetcast and semi dry production line

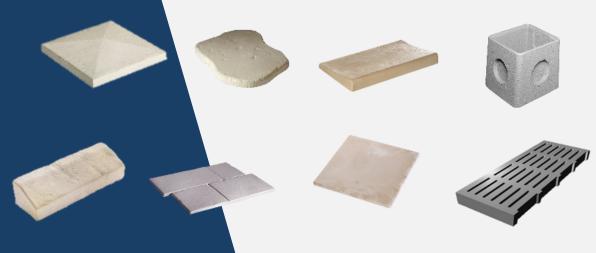


ATELIERS DU LOIR

### Range « Ateliers du Loir »

Machine DIFAL Béton / Machine OPTIMAL Béton



















OUR ORGANIZATION

**OUR ACTIVITY** 

**OUR MARKET** 

OUR PARTNERS

> for the manufacture of sanitation products



**Wetcast production line** 









OUR ORGANIZATION

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**Grinding machine** 



### **OUR ACTIVITY**

**Additional equipment** 

#### **Automatic mineral foam insertion**









OUR ORGANIZATION

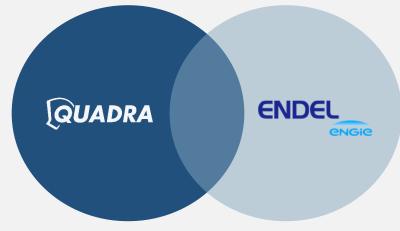
**OUR ACTIVITY** 

**OUR MARKET** 

**OUR PARTNERS** 

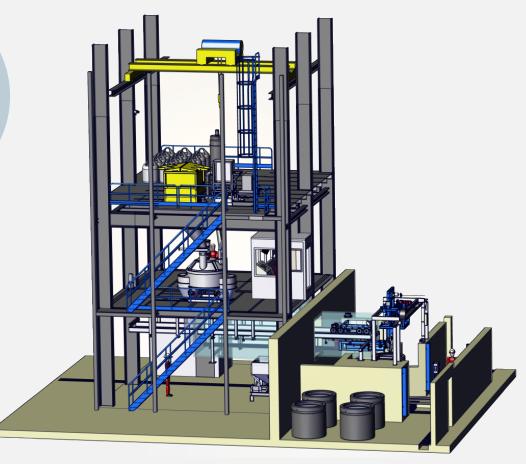
# **OUR ACTIVITY**

**Nuclear** 



ALLIANCE







OUR ORGANIZATION

**OUR ACTIVITY** 

**OUR MARKET** 



**QUADRA 4.0** 



Digitalization of our activities & **Connected factory** 









#### **Collaborative platform**

















**Virtual reality** 



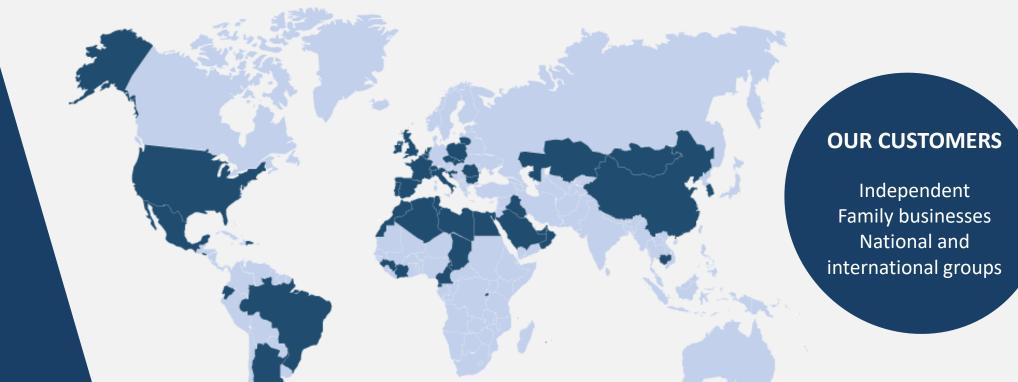
OUR ORGANIZATION

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# **OUR MARKET**



**Customers in more than 47 countries** 



OUR ORGANIZATION

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**OUR PARTNERS** 

**OUR PARTNERS** 

**Robotics** 



**Automatism** 









**Pneumatic** 





**Hydraulic** 









# **STAY TUNED!**











